



ISO 9001:2015 Certified Hospital

**MOI TEACHING AND REFERRAL  
HOSPITAL  
P.O. BOX 3-30100  
ELDOR ET.**

**TENDER NO. MTRH/T/132/2017-2018**

**FOR SUPPLY AND DELIVERY HEAVY DUTY  
UTILITY PASSENGER VEHICLE FOR AMPATH  
'STRENGTHS' PROJECT**

Receipt No.....

Tender Reg. No.....

**CLOSING DATE 15<sup>TH</sup> MAY, 2018**

**AT: 10.00AM**

*Tender for supply and Delivery Installlition and commissioning of Thermoscientific fridge*

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### **OPEN NATIONAL TENDER NOTICE**

**SECTION I: INVITATION TO TENDER**  
**DATE: 15<sup>TH</sup> May 2018**  
**TENDER REF. NO.: MTRH/T/132/2017 – 2018**  
**TENDER NAME: TENDER FOR SUPPLY AND DELIVERY HEAVY DUTY UTILITY PASSENGER VEHICLE FOR AMPATH ‘STRENGTHS’ PROJECT**

- 1.1 The Moi Teaching and Referral Hospital (MTRH)-RSPO PROJECT Eldoret invites sealed bids from eligible candidates for Supply and delivery of Heavy Duty Utility Vehicle under a framework contracting of two financial years 2017-2018.
- 1.2 Interested eligible candidates may obtain further information from and inspect the tender documents at Supplies and Procurement Department Moi Teaching and Referral Hospital. P.O Box 3-30100 Eldoret from 8.30am to 4.30 pm on Mondays to Fridays, except on public holidays. Entities belonging to special groups are encouraged to participate. Bidders are required to show authenticated evidence that they have recently carried out supplies similar to the ones being proposed. Evidence of registration of the product(s) being offered shall be required
- 1.3 Tender Documents with detailed specification and conditions are obtainable from either the Moi Teaching or Referral Hospital website ([www.mtrh.or.ke](http://www.mtrh.or.ke)), under “tender” portal; <https://supplier.treasury.go.ke> or dedicated state tender portal free of charge. Alternatively a complete set of the documents may be purchased upon payment of a non-refundable fee of ksh 1000/- at the Hospital’s cash Office, Room 40.
- 1.4 Bidders who download the tender documents from the websites free of charge are required to immediately email their names and contact details to [mtrhscd@gmail.com](mailto:mtrhscd@gmail.com) or [procurement@mtrh.or.ke](mailto:procurement@mtrh.or.ke) for records and any subsequent communication and addenda. Bidders are advised to regularly visit the above MTRH website to obtain any additional information/addendum on the tender
- 1.5 Completed Tender document plus **one copy** should be enclosed in plain sealed envelopes marked with tender reference number and be deposited in the **Tender Box “B”** situated at 2<sup>nd</sup> Floor, left wing of the main building of Moi Teaching and Referral Hospital (Eldoret) or be addressed and mailed to:  
  
**The Chief Executive Officer,  
Moi Teaching and Referral Hospital,  
P. O. Box 3 – 30100,  
ELDORET,**  
So as to be received on or before **15<sup>TH</sup> MAY, 2018 at 10.00 am**
- 1.6 Prices quoted should be net inclusive of all taxes and delivery must be in Kenya Shillings and shall remain valid for **120 days from the closing date of the tender.**
- 1.7 All Tenders must be accompanied by a Tender security; equivalent of **KES.30,000/=** in form of a Bank guarantee, Banker’s cheque, Guarantee(s) from Deposit taking Micro finance institutions, Youth or Women Development Enterprises, Saccos or Insurance Companies approved by PPOA , valid for at least 60 days after the date of tender opening. Entities belonging to micro, small, disadvantaged, youth, women and persons with disabilities (YWPDs) will not be required to provide tender security/ Bid bond, on condition that they provide Treasury’s Registration certificate.

- 1.8 Performance security in form of a Bank guarantee, Banker's cheque, Guarantee(s) from Deposit taking Micro finance institutions, Youth or Women Development Enterprises, Saccos or Insurance Companies approved by PPOA shall be required. This shall be the amount specifically stipulated on the award letter and must be submitted prior to signing a contract.
- 1.9 Tenders will be opened immediately thereafter in the presence of the Candidates or their representatives who choose to attend at a venue to be advised by the Tender Opening Committee.

Bidders are requested to submit their detailed bank account information to assist in fast tracking payment(s) once a contract is entered into

**SUPPLY CHAIN MANAGER-RSPO**  
**FOR: CHIEF EXECUTIVE OFFICER.**

SECTION II - INSTRUCTIONS TO TENDERERS

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## **SECTION II - INSTRUCTIONS TO TENDERERS**

### **2.1 Eligible Tenderers**

- 2.1.1 This Invitation for Tenders is open to all tenderers eligible as described in the Invitation to Tender. Successful tenderers shall complete the supply of goods by the intended completion date specified in the Schedule of Requirements Section VI.
- 2.1.2 The procuring entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender.
- 2.1.3 Tenderers shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods under this Invitation for tenders.
- 2.1.4 Tenderers shall not be under a declaration of ineligibility for corrupt and fraudulent practices.

### **2.2 Eligible Goods**

- 2.2.1 All goods to be supplied under the contract shall have their origin in eligible source countries.
- 2.2.2 For purposes of this clause, "origin" means the place where the goods are mined, grown, or produced. Goods are produced when, through manufacturing, processing, or substantial and major assembly of components, a commercially-recognized product results that is substantially different in basic characteristics or in purpose or utility from its components
- 2.2.3 The origin of goods is distinct from the nationality of the tenderer.

### **2.3 Cost of Tendering**

- 2.3.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the procuring entity, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.3.2 The price to be charged for the tender document shall not exceed Kshs.1,000/=
- 2.3.3 All firms found capable of performing the contract satisfactorily in accordance to the set prequalification criteria shall be prequalified.

## 2.4. **Content of Tender Document**

2.4.1 The tender document comprises the documents listed below and addenda issued in accordance with clause 2.6 of these instructions to Tenderers

- (i) Invitation to Tender
- (ii) Instructions to tenderers
- (iii) General Conditions of Contract
- (iv) Special Conditions of Contract
- (v) Schedule of requirements
- (vi) Technical Specifications
- (vii) Tender Form and Price Schedules
- (viii) Tender Security Form
- (ix) Contract Form
- (x) Performance Security Form/Tender security Declaration form
- (xi) Bank Guarantee for Advance Payment Form
- (xii) Manufacturers Authorization Form where necessary
- (xiii) Confidential Business Questionnaire
- (xiv) Any subsequent addendums and /or clarifications of any (i) to (xiii).

2.4.2 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

## 2.5 **Clarification of Documents**

2.5.1 The hospital will respond in hard copy or electronic format to any request for clarification of the tender documents, which it receives not less than four (4) days prior to the dateline for tender submission.

2.5.2 The procuring entity shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

## 2.6 **Amendment of Documents**

2.6.1 At any time prior to the deadline for submission of tenders, the Procuring entity, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendment.

2.6.2 All prospective candidates that have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.

2.6.3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the Procuring entity, at its discretion, may extend the deadline for the submission of tenders.

## **2.7 Language of Tender**

2.7.1 The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchange by the tenderer and the Procuring entity, shall be written in English language, provided that any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

## **2.8 Documents Comprising of Tender**

2.8.1 The tender prepared by the tenderers shall comprise the following components

- (a) a Tender Form and a Price Schedule completed in accordance with paragraph 2.9, 2.10 and 2.11 below
- (b) documentary evidence established in accordance with paragraph 2.1.2 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
- (c) documentary evidence established in accordance with paragraph 2.2.1 that the goods and ancillary services to be supplied by the tenderer are eligible goods and services and conform to the tender documents; and
- (d) tender security furnished in accordance with paragraph 2.14

## **2.9 Tender Forms**

2.9.1 The tenderer shall complete the Tender Form and the appropriate Price Schedule furnished in the tender documents, indicating the goods to be supplied, a brief description of the goods, their country of origin, quantity, and prices.

## **2.10 Tender Prices**

2.10.1 The tenderer shall indicate on the appropriate Price Schedule the unit prices and total tender price of the goods it proposes to supply under the contract

2.10.2 Prices indicated on the Price Schedule shall include all costs including taxes, insurances and delivery to the premises of the entity. Price variations shall be based on the prevailing price index obtained from central Bureau of statistics or the monthly inflation rate issued by the Central Bank of Kenya.

2.10.3 The validity period of the tender shall be 120 days from the date of opening of the tender.

## **2.11 Tender Currencies**

2.11.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the Appendix to Instructions to Tenderers.



## 2.11.2 2.12 Tenderers Eligibility and Qualifications

2.12.1 Pursuant to paragraph 2.1. The tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.

2.12.2 The documentary evidence of the tenderers eligibility to tender shall establish to the Procuring entity's satisfaction that the tenderer, at the time of submission of its tender, is from an eligible source country as defined under paragraph 2.1

2.12.3 The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall be established to the Procuring entity's satisfaction;

- (a) that, in the case of a tenderer offering to supply goods under the contract which the tenderer did not manufacture or otherwise produce, the tenderer has been duly authorized either by the goods' Manufacturer or producer or the distributor authorized by the manufacturer to supply the goods.
- (b) that the tenderer has the financial, technical, and production capability necessary to perform the contract;
- (c) that, in the case of a tenderer not doing business within Kenya, the tenderer is or will be (if awarded the contract) represented by an Agent in Kenya equipped, and able to carry out the Tenderer's maintenance, repair, and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.

## 2.13 Goods Eligibility and Conformity to Tender Documents

2.13.1 Pursuant to paragraph 2.2 of this section, the tenderer shall furnish, as part of its tender documents establishing the eligibility and conformity to the tender documents of all goods which the tenderer proposes to supply under the contract

2.13.2 The documentary evidence of the eligibility of the goods shall consist of a statement in the Price Schedule of the country of origin of the goods and services offered which shall be confirmed by a certificate of origin issued at the time of shipment.

2.13.3 The documentary evidence of conformity of the goods to the tender documents may be in the form of brochures, literature, drawings, and data, and shall consist of:

- (a) a detailed description of the essential technical and performance characteristic of the Machines ;
- (b) a list giving full particulars, including available source and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the goods for a period of two (2) years, following commencement of the use of the goods by the Procuring entity; and
- (c) a clause-by-clause commentary on the Procuring entity's Technical Specifications demonstrating substantial responsiveness of the goods and service to those specifications, or a statement of deviations and exceptions to the provisions of the Technical Specifications.

2.13.4 For purposes of the documentary evidence to be furnished pursuant to paragraph 2.13.3(c) above, the tenderer shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the Procurement entity in its Technical Specifications, are intended to be descriptive only and not restrictive. The tenderer may substitute alternative standards, brand names, and/or catalogue numbers in its tender, provided that it demonstrates to the Procurement entity's satisfaction that the substitutions ensure substantial equivalence to those designated in the Technical Specifications.

## **2.14 Tender Security**

2.14.1 The tenderer shall furnish, as part of its tender, a tender security for the amount specified in the Appendix to Invitation to Tenderers.

2.14.2 The tender security shall be in the amount of 0.5 – 2 per cent of the tender price.

2.14.3 The tender security is required to protect the Procuring entity against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.14.7

2.14.4 The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form of a bank guarantee or a bank draft issued by a reputable bank located in Kenya or abroad, or a guarantee issued by a reputable insurance company in the form provided in the tender documents or another form acceptable to the Procuring entity and valid for thirty (30) days beyond the validity of the tender.

2.14.5 Any tender not secured in accordance with paragraph 2.14.1 and 2.14.3 will be rejected by the Procuring entity as non responsive, pursuant to paragraph 2.22

2.14.6 Unsuccessful Tenderer's tender security will be discharged or returned as promptly as possible as but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the Procuring entity.

2.14.7 The successful Tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.27 and furnishing the performance security, pursuant to paragraph 2.28

2.14.8 The tender security may be forfeited:

1. if a tenderer withdraws its tender during the period of tender validity specified by the procuring entity on the Tender Form; or
2. in the case of a successful tenderer, if the tenderer fails:
  - (i) to sign the contract in accordance with paragraph 2.27
  - or
  - (ii) to furnish performance security in accordance with paragraph 2.28

## 2.15 Validity of Tenders

2.15.1 Tenders shall remain valid for 120 days or as specified in the Invitation to Tender after the date of tender opening prescribed by the Procuring entity, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the Procuring entity as non responsive.

2.15.2 In exceptional circumstances, the Procuring entity may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.14 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender security. A tenderer granting the request will not be required nor permitted to modify its tender.

## 2.16 Format and Signing of Tender

2.16.1 The Procuring entity shall prepare two copies of the tender, clearly marking each "ORIGINAL TENDER" and "COPY OF TENDER," as appropriate. In the event of any discrepancy between them, the original shall govern.

2.16.2 The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. The latter authorization shall be indicated by written power-of-attorney accompanying the tender. All pages of the tender, except for unamended printed literature, shall be initialed by the person or persons signing the tender.

2.16.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

## 2.17 Sealing and Marking of Tenders

2.17.1 The Tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as "ORIGINAL" and "COPY." The envelopes shall then be sealed in an outer envelope.

2.17.2 The inner and outer envelopes shall:

- (a) be addressed to the Procuring entity at the address given in the Invitation to Tender:

**The Chief Executive Officer,  
Moi Teaching and Referral Hospital  
P. O. Box 3 - 30100  
ELDORET.**

- (b) bear, tender number and name in the Invitation for Tenders and the words, "DO NOT OPEN BEFORE," **4<sup>TH</sup> MAY,2018 at 10.00am**

2.17.3 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared “late”.

2.17.4 If the outer envelope is not sealed and marked as required by paragraph 2.17.2, the Procuring entity will assume no responsibility for the tender’s misplacement or premature opening.

## **2.18 Deadline for Submission of Tenders**

2.18.1 Tenders must be received by the Procuring entity at the address specified under paragraph 2.17.2 no later than **4<sup>TH</sup> MAY, 2018 at 10:00 A.M.**

2.18.2 The Procuring entity may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 2.6, in which case all rights and obligations of the Procuring entity and candidates previously subject to the deadline will therefore be subject to the deadline as extended

## **2.19 Modification and Withdrawal of Tenders**

2.19.1 The tenderer may modify or withdraw its tender after the tender’s submission, provided that written notice of the modification, including substitution or withdrawal of the tenders, is received by the Procuring prior to the deadline prescribed for submission of tenders.

2.19.2 The Tenderer’s modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.17. A withdrawal notice may also be sent by cable, telex but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.

2.19.3 No tender may be modified after the deadline for submission of tenders.

2.19.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer’s forfeiture of its tender security, pursuant to paragraph 2.14.7

2.19.5 The procuring entity may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.

2.19.6 The procuring entity shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

## **2.20 Opening of Tenders**

The Procuring entity will open all tenders in the presence of tenderers' representatives who choose to attend, on **15<sup>TH</sup> MAY, 2018 at 10.00 a.m** at a venue to be advised by the Tender Opening Committee.

2.20.1

The tenderers' representatives who are present shall sign a register evidencing their attendance.

2.20.2 The tenderers' names, tender modifications or withdrawals, tender prices, discounts and the presence or absence of requisite tender security and such other details as the Procuring entity, at its discretion, may consider appropriate, will be announced at the opening.

2.20.3 The Procuring entity will prepare minutes of the tender opening.

## **2.21 Clarification of Tenders**

2.21.1 To assist in the examination, evaluation and comparison of tenders the Procuring entity may, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.

2.21.2 Any effort by the tenderer to influence the Procuring entity in the Procuring entity's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

## **2.22 Preliminary Examination**

2.22.1 The Procuring entity will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the tenders are generally in order.

2.22.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantify, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security forfeited. If there is a discrepancy between words and figures the amount in words will prevail.

2.22.3 The Procuring entity may waive any minor informality or non-conformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or effect the relative ranking of any tenderer.

2.22.4 Prior to the detailed evaluation, pursuant to paragraph 2.23 the Procuring entity will determine the substantial responsiveness of each tender to the tender documents. For

purposes of these paragraphs, a substantially responsive tender is one, which conforms to all the terms and conditions of the tender documents without material deviations. The Procuring entity's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.

2.22.5 If a tender is not substantially responsive, it will be rejected by the Procuring entity and may not subsequently be made responsive by the tenderer by correction of the non conformity.

## **2.23 Conversion to Single Currency**

2.23.1 Where other currencies are used, the procuring entity will convert these currencies to Kenya Shillings using the selling exchange rate on the date of tender closing provided by the Central Bank of Kenya.

## **2.24 Evaluation and Comparison of Tenders**

2.24.1 The Procuring entity will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.22

2.24.2 The tender evaluation committee shall evaluate the tender within 15 days of the validity period from the date of opening the tender.

2.24.3 A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

## **2.25 Preference**

2.25.1 Preference where allowed in the evaluation of tenders shall not exceed 15%

## **2.26 Contacting the Procuring entity**

2.26.1 Subject to paragraph 2.21 no tenderer shall contact the Procuring entity on any matter related to its tender, from the time of the tender opening to the time the contract is awarded.

2.26.2 Any effort by a tenderer to influence the Procuring entity in its decisions on tender, evaluation, tender comparison, or contract award may result in the rejection of the Tenderer's tender.

## **2.27 Award of Contract**

### **(a) Post-qualification**

- 2.27.1 Post qualification exercise will take the form of due diligence to obtain information or eligibility/qualifications of the bidders, including (where necessary) physical visits.
- 2.27.2 The determination will take into account the tenderer financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.12.3 as well as such other information as the Procuring entity deems necessary and appropriate.
- 2.27.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the Procuring entity will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

**(b) Award Criteria**

- 2.27.4 The Procuring entity will award the contract to the successful tenderer(s) whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

**(c) Procuring entity's Right to Vary quantities**

- 2.27.5 The Procuring entity reserves the right at the time of contract award to increase or decrease the quantity of goods originally specified in the Schedule of requirements without any change in unit price or other terms and conditions

**(d) Procuring entity's Right to Accept or Reject Any or All Tenders**

- 2.27.6 The Procuring entity reserves the right to accept or reject any tender, and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the Procuring entity's action

**2.28 Notification of Award**

- 2.28.1 Prior to the expiration of the period of tender validity, the Procuring entity will notify the successful tenderer in writing that its tender has been accepted.
- 2.28.2 The notification of award will constitute the formation of the Contract but will have to wait until the contract is finally signed by both parties
- 2.28.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.28, the Procuring entity will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.14

## **2.29 Signing of Contract**

- 2.29.1 At the same time as the Procuring entity notifies the successful tenderer that its tender has been accepted, the Procuring entity will send the tenderer the Contract Form provided in the tender documents, incorporating all agreements between the parties.
- 2.29.2 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.
- 2.29.3 Within thirty (30) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Procuring entity.

## **2.30 Performance Security**

- 2.30.1 Within Thirty (30) days of the receipt of notification of award from the Procuring entity, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to the Procuring entity.
- 2.30.2 Failure of the successful tenderer to comply with the requirements of paragraph 2.27 or paragraph 2.28 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Procuring entity may make the award to the next lowest evaluated Candidate or call for new tenders.

## **2.31 Corrupt or Fraudulent Practices**

- 2.31.1 The Procuring entity requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts when used in the present regulations, the following terms are defined as follows;
  - (a) “corrupt practice” means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution; and
  - (b) “fraudulent practice” means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the Procuring entity, and includes collusive practice among tenderer (prior to or after tender submission) designed to establish tender prices at artificial non-competitive levels and to deprive the Procuring entity of the benefits of free and open competition;
- 2.31.2 The procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.
- 2.31.3 Further a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.



## APPENDIX TO INSTRUCTIONS TO TENDERERS

The following information regarding the particulars of the tender shall complement, supplement or amend the provisions of the instructions to tenderers. Wherever there is a conflict between the provision of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers.

INSTRUCTIONS TO TENDERERS REFERENCE	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
2.1.1	The invitation is open to all qualified candidates
2.11.1	Any Price quoted in foreign currency will be converted to Kenya Shillings at the mean rate of the Central Bank of Kenya ruling at the closing date of the tender.
2.12.2	<p><b><u>Evaluation and Comparison of Tenders:</u></b>            The tenders will be evaluated in two stages as follows:</p> <p><b>A) <u>Stage One: Preliminary Evaluation Mandatory Requirements.</u></b></p> <ol style="list-style-type: none"> <li>1. Certificate of Incorporation.</li> <li>2. PIN/ VAT certificate</li> <li>3. Valid Tax compliance certificate/ Exemption Certificate.</li> <li>4. Trade licence or single business permit.</li> <li>5. Completely filled business questionnaire.</li> <li>6. Bid bond of KES. 30,000 valid for 90 days.</li> <li>7. Duly filled and signed form of tender.</li> <li>8. Bidders must provide evidence of having supplied similar items/ provide certified copies of orders or award letters from the current major clients.</li> <li>9. Audited Accounts of 2015 and 2016 and /or current bank statement for the last 6 months</li> <li>10. A sworn statement/declaration that:               <ol style="list-style-type: none"> <li>(a) The firm has not been debarred from participating in any public procurement by PPRA.</li> <li>(b) No person related to the firm has any spouse or children working at M.T.R.H.</li> <li>(c) The firm has not been engaged in any unethical, corrupt, collusive or fraudulent activities in public procurement matters.</li> <li>(d) The firm has not been declared bankrupt/insolvent/under receivership.</li> <li>(e) The firm is not guilty of any violation of fair employment law practices.</li> <li>(f) Declaration that the firm will not engage in any corrupt deals.</li> </ol> </li> </ol> <p><b>N/B: ALL THE ABOVE MUST BE MET TO QUALIFY FOR THE 2<sup>ND</sup> STAGE</b></p> <p><b><u>B) Stage Two: Technical Evaluation</u></b></p> <ul style="list-style-type: none"> <li>• A Technical evaluation will be done for the supply and delivery of Heavy duty Utility passenger vehicle</li> <li>i) Bidders are required to submit manufacturer catalogue or brochures for technical evaluation purposes.</li> <li>ii) Candidates that will have passed Technical Evaluation (i.e. those that offer a items which are compliant with the desired technical specifications will have their financial proposals evaluated</li> </ul> <p>-The pass mark is 70%</p>

	<p>-Any bidder who scores below 70% will be eliminated</p> <p><b><u>C) Stage Three Financial Evaluation.</u></b></p> <ul style="list-style-type: none"> <li>• The bidder with the lowest evaluated financial proposal will be recommended for the award of the contract for each item taking into account prevailing market prices.</li> <li>• Minimum of 90 days credit period is required after delivery, inspection and acceptance of the items.</li> <li>• In case of discrepancy between unit price and total, the unit price shall prevail.</li> <li>• If there is a tie on the lowest quoted price for any item/batch, fairness and equity shall be considered for award.</li> <li>• Unrealistic low or high prices shall be rejected, depending on the prevailing market price of that brand tendered.</li> </ul> <p><b>Determination of evaluated price for each bid will be based on the following:</b></p> <ul style="list-style-type: none"> <li>• Checking for any arithmetic errors in the tender.</li> <li>• Conversion of all tender to same currency using uniform exchange rate prevailing at the closing date of tender</li> <li>• Application of any discount offered on the tender</li> <li>• Comparison of prevailing actual market prices</li> </ul>
2.14.1	<b>Tender security of KES.30,000/=</b>
2.18.1	Tenders must be submitted on or before the closing date, not later than <b>15<sup>TH</sup> MAY,2018 10.00 a.m.</b>
2.20.1	The Hospital will open all tenders in the presence of tenderer’s representatives, who choose to attend at <b>10.00 a.m. on 15<sup>TH</sup> MAY,2018</b>
2.27.4	The Hospital reserves the right to award the contract in whole or in part without any change in the unit price
2.27.5	The Hospital reserves the right at the time of contract award to increase or decrease the quantity of goods originally specified in the schedule of requirement
2.30.1	Performance security in form of a Bank guarantee, Banker’s cheque, Guarantee(s) from Deposit taking Micro finance institutions, Youth or Women Development Enterprises, Saccos or Insurance Companies approved by PPRA shall be required. This shall be the amount specifically stipulated on the award letter and must be submitted prior to signing a contract
1.11.1 (xii), 2.12.3, 	<b>Manufacturer/Market authorization:</b> <b>Copies of authorization should be organized as follows where, applicable</b> <b>Authorization by the first manufacturer/authorized distributor.</b>

### SECTION III: GENERAL CONDITIONS OF CONTRACT

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## **SECTION III - GENERAL CONDITIONS OF CONTRACT**

### **3.1 Definitions**

3.1.1 In this Contract, the following terms shall be interpreted as indicated:-

- (a) “The Contract” means the agreement entered into between the Procuring entity and the tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- (b) “The Contract Price” means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations
- (c) “The Goods” means all of the equipment, machinery, and/or other materials, which the tenderer is required to supply to the Procuring entity under the Contract.
- (d) “The Procuring entity” means the organization purchasing the Goods under this Contract.
- (e) “The Tenderer” means the individual or firm supplying the Goods under this Contract.
- (f) Contract period means the framework contracting period of two (2) financial years as per clause 3.13.2 below (SCC).

### **3.2 Application**

3.2.1 These General Conditions shall apply in all Contracts made by the Procuring entity for the procurement installation and commissioning of equipment

### **3.3 Country of Origin**

3.3.1 For purposes of this clause, “Origin” means the place where the Goods were mined, grown or produced.

3.3.2 The origin of Goods and Services is distinct from the nationality of the tenderer

### **3.4 Standards**

3.4.1 The Goods supplied under this Contract shall conform to the standards mentioned in the Technical Specifications.

### **3.5 Use of Contract Documents and Information**

- 3.5.1 The tenderer shall not, without the Procuring entity's prior written consent, disclose the Contract, or any provision therefore, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Procuring entity in connection therewith, to any person other than a person employed by the tenderer in the performance of the Contract.
- 3.5.2 The tenderer shall not, without the Procuring entity's prior written consent, make use of any document or information enumerated in paragraph 3.5.1 above
- 3.5.3 Any document, other than the Contract itself, enumerated in paragraph 3.5.1 shall remain the property of the Procuring entity and shall be returned (all copies) to the Procuring entity on completion of the Tenderer's performance under the Contract if so required by the Procuring entity

### 3.6 **Patent Rights**

- 3.6.1 The tenderer shall indemnify the Procuring entity against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the Goods or any part thereof in the Procuring entity's country

### 3.7 **Performance Security**

- 3.7.1 Within thirty (30) days of receipt of the notification of Contract award, the successful tenderer shall furnish to the Procuring entity the performance security in the amount specified in Special Conditions of Contract.
- 3.7.2 The proceeds of the performance security shall be payable to the Procuring entity as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.
- 3.7.3 The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the Procuring entity and shall be in the form of a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in Kenya or abroad, acceptable to the Procuring entity, in the form provided in the tender documents.
- 3.7.4 The performance security will be discharged by the Procuring entity and returned to the Candidate not later than thirty (30) days following the date of completion of the Tenderer's performance obligations under the Contract, including any warranty obligations, under the Contract.

### 3.8 **Inspection and Tests**

- 3.8.1 The Procuring entity or its representative shall have the right to inspect and/or to test the goods to confirm their conformity to the Contract specifications. The Procuring entity

shall notify the tenderer in writing in a timely manner, of the identity of any representatives retained for these purposes.

- 3.8.2 The inspections and tests may be conducted in the premises of the tenderer or its subcontractor(s), at point of delivery, and/or at the Goods' final destination. If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Procuring entity.
- 3.8.3 Should any inspected or tested goods/equipment fail to conform to the Specifications, the Procuring entity may reject the goods/equipment, and the tenderer shall either replace the rejected goods/equipment or make alternations necessary to make specification requirements free of costs to the Procuring entity.
- 3.8.4 The Procuring entity's right to inspect, test and where necessary, reject the goods/equipment after the Goods' arrival shall in no way be limited or waived by reason of the goods/equipment having previously been inspected, tested and passed by the Procuring entity or its representative prior to the equipment delivery.
- 3.8.5 Nothing in paragraph 3.8 shall in any way release the tenderer from any warranty or other obligations under this Contract.

### 3.9 **Packing**

- 3.9.1 The tenderer shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract.
- 3.9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract

### 3.10 **Delivery and Documents**

- 3.10.1 Delivery of the Goods shall be made by the tenderer in accordance with the terms specified by Procuring entity in its Schedule of Requirements and the Special Conditions of Contract

### 3.11 **Insurance**

- 3.11.1 The Goods supplied under the Contract shall be fully insured against loss or damage incidental to manufacturer or acquisition, transportation, storage, and delivery in the manner specified in the Special conditions of contract.

### 3.12 **Payment**

3.12.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in Special Conditions of Contract

3.12.2 Payments shall be made promptly by the Procuring entity as specified in the contract

### **3.13 Prices**

3.13.1 Prices charged by the tenderer for goods delivered and services performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the tenderer in its tender.

3.13.2 This will be a framework contracting term of two (2) financial years (2016-2017 and 2017-2018) which is subject to mid-term performance review after 12 months to determine continuation or termination.

3.13.3 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.

3.13.4 Price variation request shall be processed by the procuring entity within 30 days of receiving the request.

### **3.14. Assignment**

3.14.1 The tenderer shall not assign, in whole or in part, its obligations to perform under this Contract, except with the Procuring entity's prior written consent

### **3.15 Subcontracts**

3.15.1 The tenderer shall notify the Procuring entity in writing of all subcontracts awarded under this Contract if not already specified in the tender. Such notification, in the original tender or later, shall not relieve the tenderer from any liability or obligation under the Contract.

### **3.16 Termination for default**

3.16.1 The Procuring entity may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part

- (a) if the tenderer fails to deliver any or all of the goods within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring entity
- (b) if the tenderer fails to perform any other obligation(s) under the Contract
- (c) if the tenderer, in the judgment of the Procuring entity has engaged in corrupt or fraudulent practices in competing for or in executing the Contract

- 3.16.2 In the event the Procuring entity terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, goods/equipment similar to those undelivered, and the tenderer shall be liable to the Procuring entity for any excess costs for such similar goods.

### **3.17 Liquidated Damages**

- 3.17.1. If the tenderer fails to deliver any or all of the goods within the period(s) specified in the contract, the procuring entity shall, without prejudice to its other remedies under the contract, deduct from the contract prices liquidated damages sum equivalent to 0.5% of the delivered price of the delayed items up to a maximum deduction of 10% of the delayed goods. After this the tenderer may consider termination of the contract.

### **3.18 Resolution of Disputes**

- 3.18.1 The procuring entity and the tenderer shall make every effort to resolve amicably by direct informal negotiation and disagreement or dispute arising between them under or in connection with the contract
- 3.18.2 If, after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute, either party may require adjudication in an agreed national or international forum, and/or international arbitration.

### **3.19 Language and Law**

- 3.19.1 The language of the contract and the law governing the contract shall be English language and the Laws of Kenya respectively unless otherwise stated.

### **3.20 Force Majeure**

- 3.20.1 The tenderer shall not be liable for forfeiture of its performance security or termination for default if and to the extent that it's delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.



## **SECTION IV - SPECIAL CONDITIONS OF CONTRACT**

Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, between the GCC and the SCC, the provisions of the SCC herein shall prevail over these in the GCC.

The following are special conditions of contract as relates to the GCC.

### **1. Standards (GCC 3.4)**

- GCC 3.4 (i) Tenderers are required to comply to provision of Section V (Technical Specifications)
- (ii) No tender document will be accepted after the official closing time as specified on the advertisement and tender documents.
- (iii) The Certificates will be evaluated by the Hospital's Tender Evaluation Committee with reference to the tender specifications.

### **2. Use of contract documents and information (GCC 3.5)**

- GCC 3.5.3 (i) Tenderers should note that no substitution, alteration, change of format or modification to the standard tender documents is allowed. Tenderers are only allowed to add any other relevant additional to the documents. Any tenderer who doesn't adhere to this condition will automatically be disqualified.

### **3. Inspection and Tests (GCC 3.8)**

- GCC 3.8.1 (i) The Hospital may carry out inspection and tests by visiting the Premises/Godowns to ascertain the accuracy of the information given in the tender documents, capacity and capability of the tenderers and confirm whether the items quoted for conform to the contract specification.

### **4. Packing (GCC 3.9)**

- GCC 3.9.1 The material must be packed in order to prevent their damage or deterioration during transit to the final destination (AMPATH Stores).

#### **4:1 APPRAISAL**

A manufacturer who is not known by the Hospital or is not well recognized by the International community must provide evidence of certification by recognized authority.

4.2 The hospital may request for a certificate of analysis on time of delivery where necessary.

The successful tenderer will also be required to provide the hospital with access to its manufacturing and warehouse facilities to inspect its facilities, quality control procedure for raw materials, test methods, in process tests, and finished dosage forms where applicable.

**5. Delivery and Documents (GCC 3.10)**

**GCC 3.10.1**

- (i) The deliveries must be made within the stipulated contract period upon receiving the official order. Delivery must conform to the delivery schedule in the tender. Failure to deliver within the stipulated period will cause the order to be cancelled.
- (ii) The order is to be confirmed by official local Purchase Order (LPO) duly signed by an authorized Hospital Officer(s), sent as hard copy or as an electronic copy, through official Email addresses.
- (iii) The following documents shall be received by the procuring entity at the time of delivery. Delivery Note accompanied by duplicate copy of LPO.
- (iv) Inspection certificate issued by the nominated inspection agency or the suppliers' factory inspection report if applicable.
- (v) Suppliers invoice showing Goods description, quantity, unit price and total amount.
- (vi) Quantities for each delivery be it full or partial **must be invoiced.**
- (vii) Supplies should be delivered in a truck/motor vehicle.

**6. Insurance (GCC 3.11)**

GCC 3.11.1 The supplier will cover All Risks for any consignment expenses of the goods until they are accepted by the Hospital.

**7. Payment (GCC 3.12)**

GCC. 3.12.1 Payments shall be made to the tenderer in full within thirty (90) days for the satisfactory and accepted delivered quantity as provided in the order.

**8. Prices (GCC 3.13)**

- GCC 3.13.1
- (i) Prices must remain firm and fixed
  - (ii) Prices must remain valid for **120** days after closing of tender
  - (iii) Prices quoted must be inclusive of all government taxes and delivery charges to [AMPATH](#) Stores.
  - (iv) Prices quoted must be as per our "Unit of issue"

**9. Assignment (GCC 3. 14)**

GCC 3.14.1 (i) The tenderer shall not assign whole/or part of his/her obligations under this contract. The order and the payment will be done and issued to the tenderer and not any other third party.

**I/we hereby certify that I/we have read the special conditions of contract (Section IV), confirm that I/we have understood and I/we shall abide by them.**

**Tenderers Name..... Date.....**

**Signature..... Official Rubber Stamp.....**

## **SECTION V - TECHNICAL SPECIFICATIONS**

### **5.1 General**

- 5.1.1 These specifications describe the requirements for goods. Tenderers are requested to submit with their offers the detailed specifications, drawings, catalogues, etc for the products they intend to supply
- 5.1.2 Tenderers must indicate on the specifications sheets whether the goods/equipment offered comply with each specified requirement.
- 5.1.3 All the dimensions and capacities of the equipment to be supplied shall not be less than those required in these specifications. Deviations from the basic requirements, if any shall be explained in detail in writing with the offer, with supporting data such as calculation sheets, etc. The procuring entity reserves the right to reject the products, if such deviations shall be found critical to the use and operation of the products.
- 5.1.4 The tenderers are requested to present information along with their offers as follows:
- (i) Shortest possible delivery period of each product
  - (ii) Information on proper representative and/or workshop for back-up service/repair and maintenance including their names and addresses, if applicable.

### **5.2 TECHNICAL SPECIFICATIONS – PARTICULARS**

#### **5.2.1. Documentary Evidence**

- 5.2.1.1 Bidders must provide the following documentary evidence of the Tenderer's qualifications to perform the Contract if its bid is accepted.
- (a) That in the case of a tenderer offering to supply Goods under the Contract that the Tenderer manufacturers or otherwise produces (using ingredients supplied by primary manufacturers) that the tenderer:
  - (b) That, in the case of a Tenderer offering to supply Goods under the Contract that the Tenderer does not manufacture:-

#### **5.2.2 Standards of Quality Assurance for Supply**

5.2.2.1 All products must:

- (a) Be manufactured in accordance with Good Manufacturing Practice (GMP)

5.2.2.2 In the event a successful tenderer who has been awarded a contract delivers non-conforming product(s), the procuring entity reserves the right to launch a complaint to nationally recognized Institutions and competent laboratories for quality control tests at the tenderer's expense.

5.2.2.3. The successful tenderer will:

- (a) Be required to furnish to the procuring entity evidence .Kindly attach relevant product Brochure

### **5.2.3 Labeling instructions**

5.2.3.1 Name and address of manufacturer and country of manufacture.

- (a) Any cautionary statement.

5.2.3.2 All labeling and packaging inserts shall be in English.

## SECTION VI – FORMAT OF PRESENTATION OF DOCUMENTS

Bidders should organize their tender documents as follows;

Section	Document
1	Tender form duly signed
2	Bid/Tender Security
3	Copy of bidder's Tax Compliance Certificate/Exemption Certificate
4	Copy of Bidder's Certificate of incorporation/Evidence of registration
5	Duly completed Business questionnaire
6	Premises Registration Certificate by
7	Copy of Manufacturer's manufacturing licence, <a href="#">if applicable</a> .
8	Copies of Manufacturer/ <a href="#">Marketing</a> Authorization should be organized as follows (where applicable)
9	Copy of Certificate of product registration of first item bid for

## SECTION VII-PRICE SCHEDULE FOR HEAVY DUTY UTILITY PASSENGER VEHICLE FOR AMPATH 'STRENGTHS' PROJECT

NO.	ITEM DESCRIPTION	QUANTITY	UNIT PRICE (KSHS)	TOTAL PRICE (KSHS)
1.	HEAVY DUTY UTILITY PASSENGER VEHICLE 4X4, 2400-3000CC, DIESEL	1 NO		
			<b>Sub-total</b>	

## B) TECHNICAL SPECIFICATIONS/EVALUATION CRITERIA

SPECIFICATION	POINTS
<ul style="list-style-type: none"> <li>Engine type/Capacity -Between 2400-3000cc</li> </ul>	30
<ul style="list-style-type: none"> <li>Heavy duty utility passanger vehicle manual drive</li> </ul>	
<ul style="list-style-type: none"> <li>4 cylinder in line</li> <li>4x4</li> </ul>	
<ul style="list-style-type: none"> <li>4wd switch 130kw/3400 rpm power</li> </ul>	
<ul style="list-style-type: none"> <li><b>Suspension –Front</b></li> <li>Double wishbone independent suspension</li> <li>Rear 4-lock coil spring with lateral nd type,rigid axle</li> </ul>	
<ul style="list-style-type: none"> <li><b>Brakes</b>-Front hendicated disks</li> <li>Rear -5rd disc brakers</li> <li>Emergency brake system</li> </ul>	
Physical Appearance both interior and Exterior (body) – <ul style="list-style-type: none"> <li>Leather seats</li> <li>Power windows</li> <li>Wireless door lock</li> <li>Rear seats armrest</li> <li>Power door lock</li> </ul>	10
<ul style="list-style-type: none"> <li>Automatic headlamp lavelling device</li> </ul>	20
<ul style="list-style-type: none"> <li>LED type headlamps</li> </ul>	
<ul style="list-style-type: none"> <li>Rear spoler</li> </ul>	
<ul style="list-style-type: none"> <li>Rear high mount stop lamp</li> </ul>	
<ul style="list-style-type: none"> <li>Fog lamps</li> </ul>	
<ul style="list-style-type: none"> <li>Chrome rear view mirrors</li> </ul>	10
<ul style="list-style-type: none"> <li>Mileage of the vehicle below 10 km</li> <li>Transmission –6 speed manual/4WD</li> </ul>	
<ul style="list-style-type: none"> <li>Legal ownership of vehicle-Documents must be readily available and transfer should be done immediatly(No third party ownership)</li> </ul>	10
<ul style="list-style-type: none"> <li>Fuel type-Diesel 80litres capacity</li> </ul>	10
<ul style="list-style-type: none"> <li>The evaluation criteria will include physical inspection of the vehicle to ascertain if they meet our specification.</li> </ul>	
<ul style="list-style-type: none"> <li>Any bidder who scores below 70% will be eliminated his financial bid will not be opened.</li> </ul>	10
<b>TOTAL POINTS</b>	100
<b>PASS MARKS</b>	<b>70% OUT OF 100%</b>

**NOTE:**

- (a) Please quote for the exact number of items as indicated in the document to avoid future inconveniences.
- (b) Prices quoted must include all the transportation costs and all applicable taxes/levies/etc.
- (c) Attach certified copy of the certificate of registration by the manufacturer for each item.
- (d) Ensure that all your submissions are numbered chronologically.
- (e) Attach brochures for all items quoted for ease of evaluation.

Signature of tenderer \_\_\_\_\_

**SECTION VIII - STANDARD FORMS**

**8.1 FORM OF TENDER**

Date \_\_\_\_\_

Tender No. \_\_\_\_\_

To: \_\_\_\_\_

\_\_\_\_\_  
*[name and address of procuring entity]*

Gentlemen and/or Ladies:

1. Having examined the tender documents including Addenda Nos. .... *[insert numbers]*, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply deliver, install and commission ( ..... *(insert equipment description)* in conformity with the said tender documents for the sum of ..... *(total tender amount in words and figures)* or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.

2. We undertake, if our Tender is accepted, to deliver install and commission the equipment in accordance with the delivery schedule specified in the Schedule of Requirements.

3. If our Tender is accepted, we will obtain the guarantee of a bank in a sum of equivalent to \_\_\_\_\_ percent of the Contract Price for the due performance of the Contract, in the form prescribed by ..... *(Procuring entity)*.

4. We agree to abide by this Tender for a period of ..... *[number]* days from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

5. This Tender, together with your written acceptance thereof and your notification of award, shall constitute a Contract, between us. Subject to signing of the Contract by the parties.

6. We understand that you are not bound to accept the lowest or any tender you may receive.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_

\_\_\_\_\_  
[signature]

\_\_\_\_\_  
[in the capacity of]

Duly authorized to sign tender for an on behalf of \_\_\_\_\_



## 8.2 CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2 (c) whichever applied to your type of business. You are advised that it is a serious offence to give false information on this form

<p><i>Part 1 – General:</i></p> <p>Business Name .....</p> <p>Location of business premises. ....</p> <p>Plot No..... Street/Road .....</p> <p>Postal Address ..... Tel No. .... Fax ..... E mail .....</p> <p>.....</p> <p>Nature of Business,.....</p> <p>Registration Certificate No. .... VAT Reg. No .....</p> <p>Maximum value of business which you can handle at any one time – Kshs. ....</p> <p>Name of your bankers ..... Branch ..... Bank Account .....</p>																																		
<b>Part 2 (a) – Sole Proprietor</b>																																		
<p>Your name in full ..... Age .....</p> <p>Nationality ..... Country of origin .....</p> <p>No. of employees ..... ID/Passport No. ....</p> <p style="padding-left: 40px;">• Citizenship details .....</p>																																		
<b>Part 2 (b) Partnership</b>																																		
<p>Given details of partners as follows:</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 15%;"></th> <th style="width: 20%;">Name</th> <th style="width: 20%;">Nationality</th> <th style="width: 20%;">Citizenship Details</th> <th style="width: 15%;">Shares%</th> <th style="width: 10%;">ID/Passport No.</th> </tr> </thead> <tbody> <tr> <td>•</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>•</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>•</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>•</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> </tbody> </table> <p>No. of employees .....</p>						Name	Nationality	Citizenship Details	Shares%	ID/Passport No.	•	.....	.....	.....	.....	.....	•	.....	.....	.....	.....	.....	•	.....	.....	.....	.....	.....	•	.....	.....	.....	.....	.....
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<b>Part 2 (c) – Registered Company</b>																																		
<p>Private or Public .....</p> <p>State the nominal and issued capital of company-</p> <p style="padding-left: 20px;">Nominal Kshs. ....</p> <p style="padding-left: 20px;">Issued Kshs. ....</p> <p>Given details of all directors as follows;</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 5%;"></th> <th style="width: 20%;">Name</th> <th style="width: 20%;">Nationality</th> <th style="width: 20%;">Citizenship Details</th> <th style="width: 15%;">Shares%</th> <th style="width: 10%;">ID/Passport No.</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>2.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>3.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td>4.</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> </tbody> </table> <p>No. of employees .....</p>						Name	Nationality	Citizenship Details	Shares%	ID/Passport No.	1.	.....	.....	.....	.....	.....	2.	.....	.....	.....	.....	.....	3.	.....	.....	.....	.....	.....	4.	.....	.....	.....	.....	.....
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2.	.....	.....	.....	.....	.....																													
3.	.....	.....	.....	.....	.....																													
4.	.....	.....	.....	.....	.....																													
<p>Date ..... Signature of Candidate .....</p>																																		

- If a Kenya Citizen, indicate under “Citizenship Details” whether by Birth, Naturalization or registration.

**8.3 TENDER QUESTIONNAIRE**

Please fill in block letters

1. Full names of tenderer

.....  
.....

2. Full address of tenderer to which tender correspondence is to be sent (unless an agent has been appointed below)

.....  
.....

3. Telephone numbers of tenderer

.....  
.....

4. Official Email address

.....  
.....

5. Name of tenderers representative to be contacted on matters of the tender during the tender period.

.....  
.....

6. Details of tenderers nominated agent (if any) to receive tender notices. This is essential if the tenderer does not have his registered address in Kenya (name, address, telephone and fax)

.....  
.....

.....

**Signature and stamp/seal of tenderer**

#### 8.4 TENDER SECURITY FORM

Whereas ..... [name of the tenderer]  
(hereinafter called "the tenderer") has submitted its tender dated ..... [date of submission  
of tender] for the supply, installation and commissioning of .....[name  
and/or description of the equipment]  
(hereinafter called "the Tender") ..... KNOW ALL  
PEOPLE by these presents that WE ..... of  
..... having our registered office at .....  
(hereinafter called "the Bank"), are bound unto ..... [name of Procuring entity]  
(hereinafter called "the Procuring entity") in the sum of ..... for  
which payment well and truly to be made to the said Procuring entity, the Bank binds itself, its  
successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this \_\_\_\_  
\_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_.

THE CONDITIONS of this obligation are:-

1. If the tenderer withdraws its Tender during the period of tender validity specified by the tenderer on the Tender Form; or
2. If the tenderer, having been notified of the acceptance of its Tender by the Procuring entity during the period of tender validity:
  - (a) fails or refuses to execute the Contract Form, if required; or
  - (b) fails or refuses to furnish the performance security in accordance with the Instructions to tenderers;

We undertake to pay to the Procuring entity up to the above amount upon receipt of its first written demand, without the Procuring entity having to substantiate its demand, provided that in its demand the Procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above date.

\_\_\_\_\_  
[signature of the bank]  
(Amend accordingly if provided by Insurance Company)

**8.5 CONTRACT FORM**

THIS AGREEMENT made the \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_ between  
..... [*name of Procurement entity*] of ..... [*country of Procurement entity*]  
(hereinafter called “the Procuring entity) of the one part and ..... [*name of  
tenderer*] of ..... [*city and country of tenderer*] (hereinafter called “the tenderer”) of the  
other part;

WHEREAS the Procuring entity invited tenders for certain goods ] and has accepted a tender by  
the tenderer for the supply of those goods in the sum of ..... [*contract  
price in words and figures*] (hereinafter called “the Contract Price).

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement words and expressions shall have the same meanings as are  
respectively assigned to them in the Conditions of Contract referred to:

2. The following documents shall be deemed to form and be read and construed as part of  
this Agreement viz:

- (a) the Tender Form and the Price Schedule submitted by the tenderer
- (b) the Schedule of Requirements
- (c) the Technical Specifications
- (d) the General Conditions of Contract
- (e) the Special Conditions of contract; and
- (f) the Procuring entity’s Notification of Award

3. In consideration of the payments to be made by the Procuring entity to the tenderer as  
hereinafter mentioned, the tender hereby covenants with the Procuring entity to provide the  
goods and to remedy defects therein in conformity in all respects with the provisions of the  
Contract

4. The Procuring entity hereby covenants to pay the tenderer in consideration of the  
provisions of the goods and the remedying of defects therein, the Contract Price or such other  
sum as may become payable under the provisions of the Contract at the times and in the manner  
prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in  
accordance with their respective laws the day and year first above written.

Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_ (for the Procuring entity

Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_ (for the tenderer in the presence of \_\_\_\_\_  
\_\_\_\_\_

*(Amend accordingly if provided by Insurance Company)*

**8.6 PERFORMANCE SECURITY FORM**

To .....  
[name of Procuring entity]

WHEREAS ..... [name of tenderer] (hereinafter called “the tenderer”) has undertaken , in pursuance of Contract No. \_\_\_\_\_ [reference number of the contract] dated \_\_\_\_\_ 20 \_\_\_\_\_ to \_\_\_\_\_ supply ..... [description of goods] (hereinafter called “the Contract”).

AND WHEREAS it has been stipulated by you in the said Contract that the tenderer shall furnish you with a bank guarantee by a reputable bank for the sum specified therein as security for compliance with the Tenderer’s performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the tenderer a guarantee:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of ..... [amount of the guarantee in words and figure] and we undertake to pay you, upon your first written demand declaring the tenderer to be in default under the Contract and without cavil or argument, any sum or sums within the limits of ..... [amount of guarantee] as aforesaid, without you needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_

Signed and seal of the Guarantors

\_\_\_\_\_  
[name of bank or financial institution]

\_\_\_\_\_  
[address]

\_\_\_\_\_  
[date]

## 8.8 MANUFACTURER'S AUTHORIZATION FORM

To *[name of the Procuring entity]* .....

WHEREAS .....*[ name of the manufacturer]*  
who are established and reputable manufacturers of ..... *[name and/or description of the goods]* having factories at ..... *[address of factory]* do hereby authorize ..... *[Name and address of Agent]* to submit a tender, and subsequently negotiate and sign the Contract with you against tender No. .... *[Reference of the Tender]* for the above goods manufactured by us.

We hereby extend our full guarantee and warranty as per the General Conditions of Contract for the goods offered for supply by the above firm against this Invitation for Tenders.

---

*[Signature for and on behalf of manufacturer]*

*Note:* This letter of authority should be on the letterhead of the Manufacturer and should be signed by a person competent.

## 8.9 MARKET AUTHORIZATION FORM

To *[name of the Procuring entity]* .....

WHEREAS .....*[name of the authorized distributor]* who are established and reputable distributors of ..... *[name and/or description of the goods]* do hereby authorize ..... *[Name and address of Agent]* to submit a tender, and subsequently negotiate and sign the Contract with you against tender No. .... *[Reference of the Tender]* for the above goods distributed and marketed by us.

We hereby extend our full guarantee and warranty as per the General Conditions of Contract for the goods offered for supply by the above firm against this Invitation for Tenders.

---

*[Signature for and on behalf of distributor]*

*Note:* This letter of authority should be on the letterhead of the Authorized Distributor and should be signed by a person competent.